

ECOSMOB TECHNOLOGIES PVT. LTD.

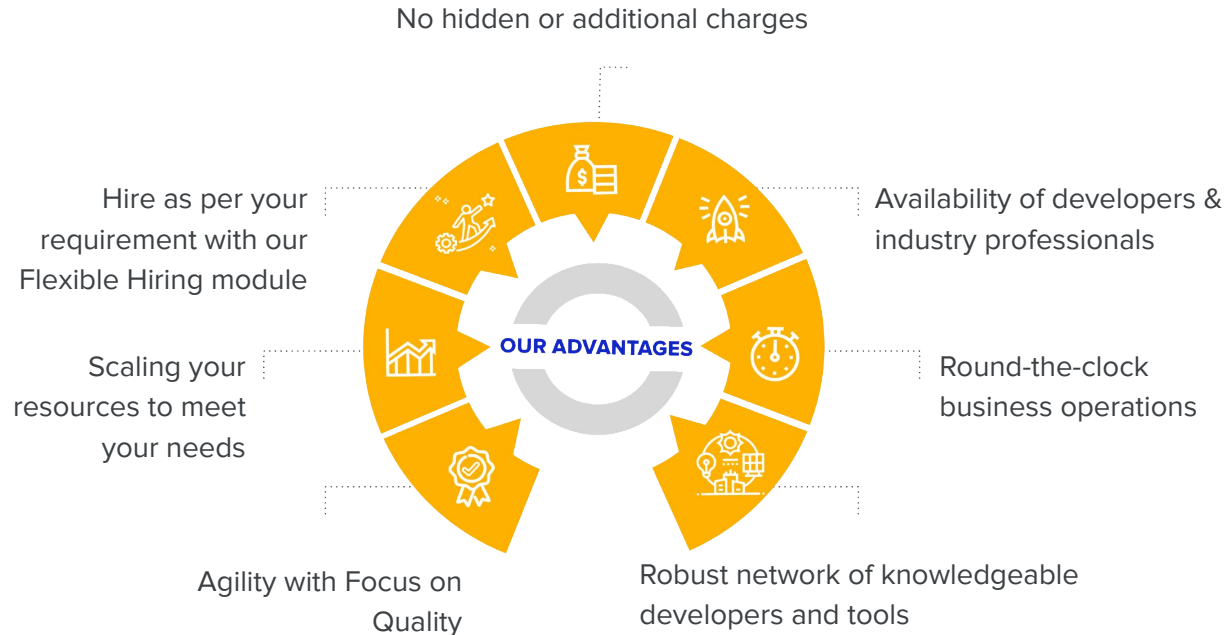
Makes Your Vision a Reality

Table of contents

1. Who Are We: A Brief Overview & Capabilities
2. Evolution
3. Corporate Philosophy
4. Leadership Team
5. Offerings
6. Technologies
7. Process
8. Affiliates
9. Approach
10. Industries We Serve
11. Become A Partner
12. Global Presence
13. Our Key Clients
14. Accolades
15. Let's Get In Touch

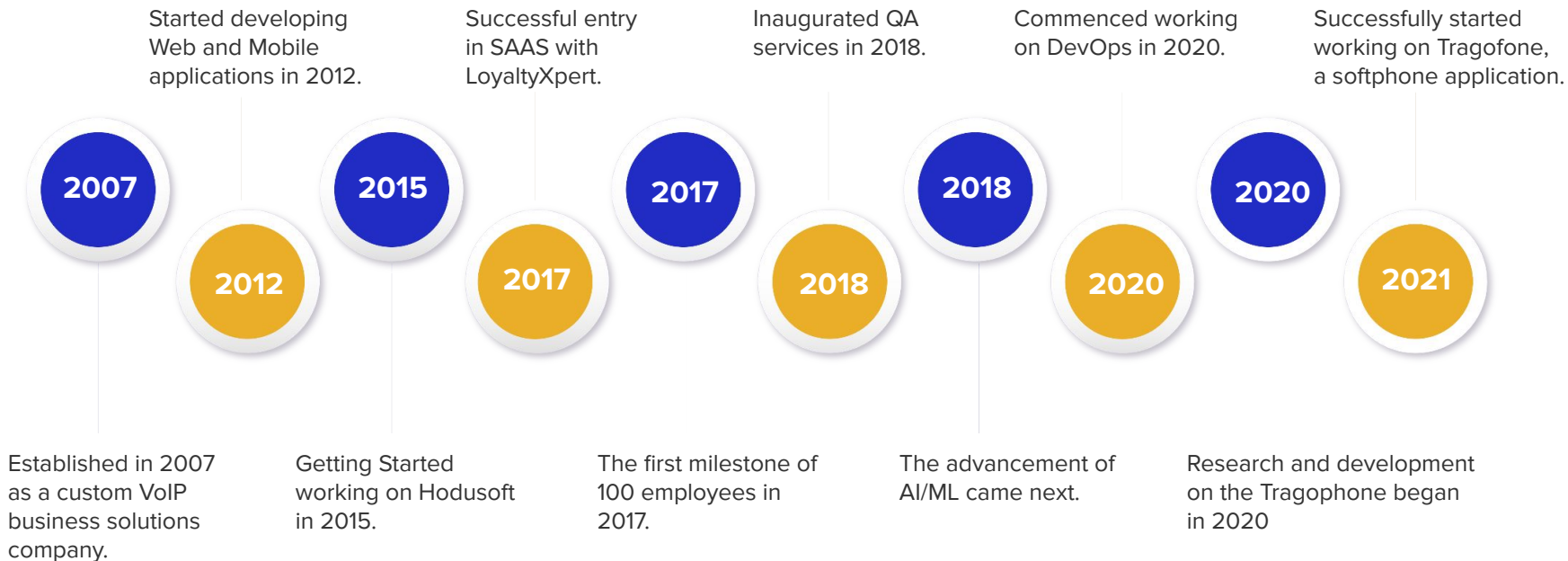
Who Are We: A Brief Overview & Capabilities

Ecosmob Technologies is a globally renowned carrier-grade real-time communication solutions and technology outsourcing services provider. With broad experience across diverse industries and technologies since 2007, we make your vision a reality with our bespoke VoIP Solutions.



Ecosmob is committed to delivering bespoke real-time communication solutions developed from end-to-end using cutting-edge technology and our globally trusted clientele.

Evolution



The Three Pillars of Strength:

Our Corporate Philosophy

Our premium, carrier-grade services, and real-time communication solutions transform your vision into reality worldwide.



Mission

We offer our resource platform where you can discover innovative solutions to your needs in an environment where top talent, state-of-the-art equipment, and transparent processes coexist to produce best-in-class results. After establishing a partnership, our teams keep working with clients to guarantee that our solutions meet their needs and goals.



Vision

To be the most preferred technology partner by providing innovative real-time communication solutions to the client. We design software with the vision that revolutionizes.



Values

- Integrity
- Excellence
- Reliability
- Collaboration
- Loyalty
- Customer Delight
- Trust
- Accountability
- Innovation
- Transparency



Snapshot of Our Leadership Team



Maulik Shah
Co-Founder & CEO

Mr. Maulik Shah is the Co-Founder and CEO of a couple of tech companies; his enthusiasm is focused on advancing communication solutions, with a particular emphasis on the Real-Time Communication (RTC) landscape. With a deep-rooted engineering background, his passion lies in spearheading the development of cutting-edge Real-Time Communication (RTC) solutions that revolutionize how people connect and collaborate across industries. He believes in empowering teams to thrive and creating a collaborative space where everyone grows personally and professionally. The cross-functional experience fuels his dedication to expanding market presence in the RTC domain while simultaneously nurturing the talents and aspirations of team members. Connect with him to discuss how we can build a connected world where technology empowers individuals, strengthens communities, and paves the way for a brighter future.

Snapshot of Our Leadership Team



Ruchir Brahmbhatt
Co-Founder & CTO

Mr. Ruchir Brahmbhatt is an experienced technology professional and entrepreneur with a passion for the telecommunications industry. As Co-Founder & CTO of Ecosmob and Co-Founder of HoduSoft, he has the opportunity to work on innovative VoIP solutions and contribute to the growth of both organizations. With over 18 years of experience in the industry, he brings technical expertise and a strong understanding of the real-time communication space to the table. He believes in teamwork and collaborates closely with cross-functional teams to deliver high-quality solutions to clients. At the same time, he is proud of his accomplishments and always strives to continue learning and growing in the role. Connect with him to learn more about his experience and how he can bring value to your organization.

Snapshot of Our Leadership Team



Krunal Patel
Chief Revenue Officer

Mr Krunal Patel is the Chief Revenue Officer at Ecosmob Technologies Pvt. Ltd., Celebrating a 16-year tenure with Ecosmob. He is a techno-commercial and VoIP technology expert at the forefront of the fastest-growing company. He has spent the last six years building businesses across North America, Europe, the Middle East, and Africa, crafting successful strategies and nurturing business models tailored for SMEs to enterprise-scale clients. Throughout his illustrious career, Mr. Patel has held diverse roles, transitioning from a software engineer and technical analyst to a project manager, specializing in crafting carrier-grade VoIP solutions with open-source telephony frameworks like Asterisk, WebRTC, FreeSWITCH, OpenSIPS, and Kamailio. A staunch advocate for genuine human-to-human interactions in sales, he emphasizes building enduring business relationships with clients, fostering a mutually beneficial partnership.

Our Offerings

Ecosmob offers industry-leading RTC expertise, providing tailored solutions that empower businesses globally by adopting cutting-edge technologies.



VoIP

- Session Border Controller (SBC)
- Hosted PBX Solution (Multi-tenant IP PBX)
- Retail VoIP switch/ Class 5 Softswitch
- Wholesale VoIP switch/ Class 4 Softswitch
- Unified Communications (UCaaS)
- Dynamic IVR Solution
- Voice/ SMS Broadcasting System
- MVNO Solution
- Enterprise VoIP Solutions
- MVNO Billing Solutions
- Contact Center/ Call Center
- Audio/ Video Conference Solution
- Fax over IP (FoIP)
- Business Phone System
- Communication APIs
- Software Defined Telecom
- VoIP Billing System
- Small Business VoIP Solution
- Enterprise Contact Center



AI/ ML

- Face Recognition Solution
- Sentiment Analysis
- Chatbot



Web + Mobile

- Web Design and Development
- Mobile App Development



QA Services

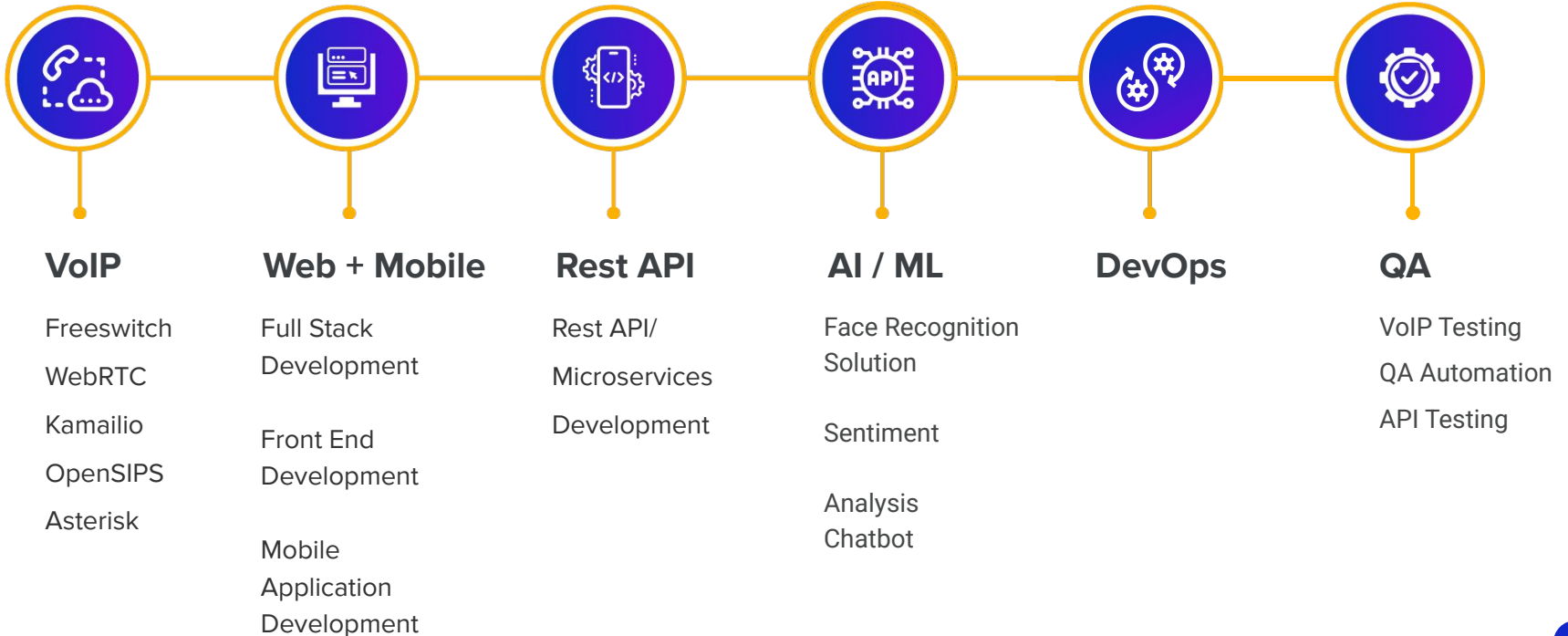
- VoIP Testing
- QA Automation
- API Testing



Staff Augmentation Services

Our Technologies

Utilizing the most recent technological advancements, we elevate innovation and use our comprehensive understanding of all products to provide the ideal solution for our valued customers.



Our Process

Ecsmobs's innovative, tailored solutions are realized through an agile process integrating client feedback and cooperative exchange. The procedure entails:

Project Kick-off

Agenda

- Team Introduction
- Execution Plan & Delivery Discussion

Outcome

- Scheduled Project Plan
- Project Team Establishment

Discovery and Analysis

Agenda

- Requirement Gathering
- Requirement Elicitation

Outcome

- Scrum Planning
- Story Pointing

Architecture Design

Agenda

- Project Architecture Identification

Outcome

- Showcase Architecture

Development

Agenda

- Sprint Plan
- Sprint Development
- Sprint Test
- Sprint UAT & Sprint Release

Outcome

- Product Release

UAT & Development

Agenda

- Beta Release
- Proved UAT & Deployment Strategy

Outcome

- Final Release

Our Affiliates

Core competencies and teamwork are the cornerstones of a strong IT foundation. Ecosmob can provide you with the best of both worlds by collaborating with leading IT behemoths in the market.



Ecosmob - AWS Affiliation

Since October 2021, Ecosmob has been using AWS's technological know-how to provide reliable solutions that will fulfill your aspirations.



Ecosmob - SignalWire

The partnership of Ecosmob with Signalwire brings the strengths of API-first designs in the ever-evolving landscape of real-time communication solutions. This partnership signifies innate programmability, advanced cross-cloud architecture, and customer-centric applications.



Ecosmob - Crexendo Affiliation

Ecosmob Technologies shares a collaborative partnership with Crexendo, a telecommunications company headquartered in Phoenix, Arizona. This partnership is a stride towards cloud communication solutions and operational diversification..



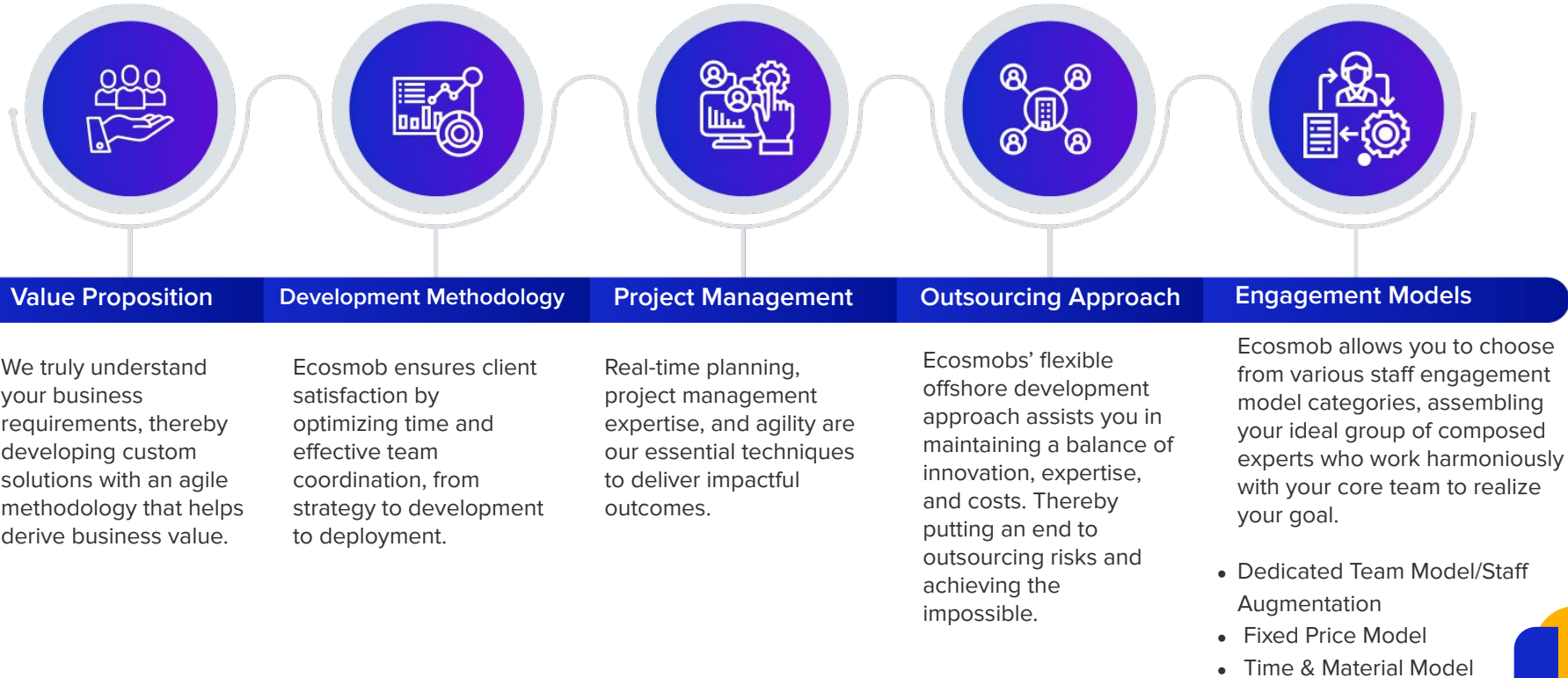
Ecosmob - Digital Ocean Affiliation

Ecosmob has been using Digital Ocean's experience since April 2021 to deliver lower costs and a quicker time to market. We support our clients in scaling their applications at a fixed, reasonable price.



Our Approach

We use a value-based strategy to give our clients the best possible return on their investment by utilizing our technological know-how to create IT solutions.



Industries We Serve

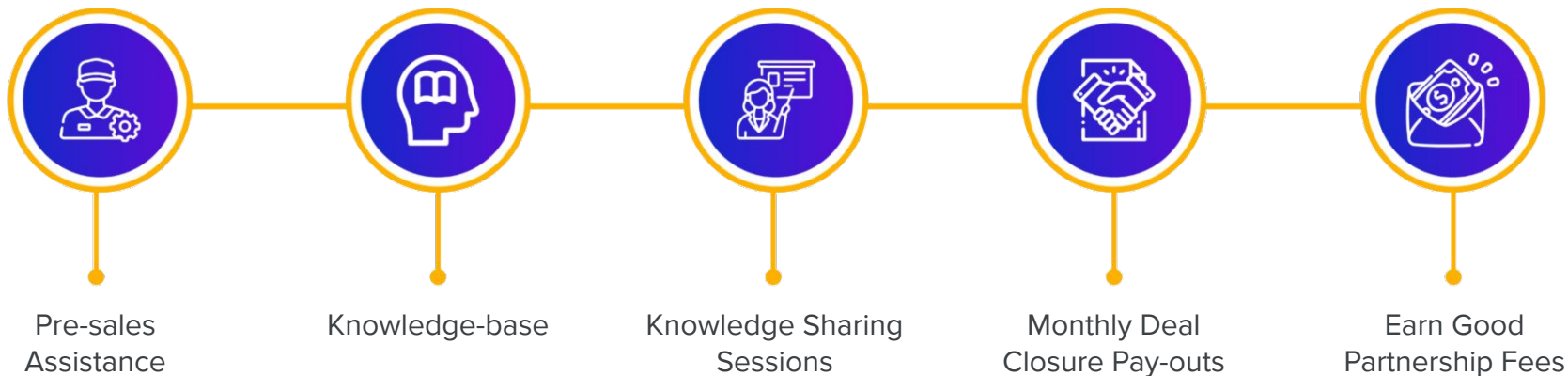
For us, it was a thrilling experience to contribute to the success of our clients across diversified sectors. Here's a snapshot:



Become a Partner

Partner Growth

Ecosmob provides several flexible partnership models. Enjoy a slew of business advantages and monthly payouts. Also, earn reasonable partnership fees when you join us.



Global Presence

With over 600 global clients and counting, we are a high-growth company. Our team comprises 250+ expert brains who work on cutting-edge AI technologies to develop solutions.



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Our Key Clients



Our Accolades

Recognition and Accolades are hard-earned. We are humbled and proud to receive the most prestigious awards in the industry for our years of work.



Contact Us

Ecosmob warmly welcomes new collaborations. We're eager to hear your questions and suggestions. Please share them with us; we'll gladly address them for you.



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